

The Vanorsdale AdvantageSM

1. Identifying Your Needs

- Establish your goals
- Discuss current/projected exposures
- Evaluate Risks
- Create needs profile summary

2. Hidden Savings OpportunitiesSM

- Identify coverage gaps
- Payroll deductions
- Claims reviews
- Worker's Compensation claims management
- Reviewing correct limits
- Loss control consultation

3. Custom Solutions Report

- Program details
- Recommendations and options
- Marketing summary/rate comparisons

4. Your Contract Documents

- Binders
- Auto identification cards
- Certificates
- Insurance policies
- Endorsements
- Change requests

5. Expert Servicing Guide

- How we service your needs
- Who is responsible for what
- Creating a relationship together
- Consultation and processing
- Confirmation documents sent

6. Streamlined Claims Reporting Process

- Report claim via Website, fax or phone
- Receive confirmation report
- Contact with adjuster